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AGS Advantage

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2004: The Year of Adagio

If you're still running ACCPAC Plus, make 2004 the year you move to Windows-based accounting. You'll save money by making the switch, and your staff will thank you, too. How can spending money save you money?

Your Computer.

Many ACCPAC Plus™ users upgraded their hardware in 1999 to prepare for Y2K. Smart move. However, after about three years, keeping an old PC running will cost in decreased user productivity, loss of competitive advantage, and increased IT support. How much time, money and productivity does your staff lose while they sit and watch the hourglass spin on their "vintage" PCs? Up-to-date PCs increase productivity, save on service costs, and give a better end-user experience. The longer a computer upgrade is delayed, the higher the costs to support or migrate from older, soon-to-be-unsupported environments are.

Your Accounting Software

The same argument applies to moving your software to a current platform. If you still run ACCPAC Plus, you have likely experienced some of these frustrations:

- you can't get ACCPAC Plus printer drivers for new printers or USB printers
- you want to go to Windows XP but can't because ACCPAC Plus won't ever be certified for XP
- you can't upgrade your hardware without upgrading your LanPak and WSM, and you cannot upgrade those without upgrading your network... and so on...
- your IT staff makes you their last priority because they "can't stand that archaic DOS"
- your support costs are going up "because it costs more to service a Model T than a Taurus"

The Future of ACCPAC Plus

ACCPAC International has already announced there will be **no more upgrades** to ACCPAC Plus. **Development** of the remaining 7.0 modules has been **cancelled**. Sage Group of Newcastle Upon Tyne in

England is buying ACCPAC International. Can you expect Sage to care about the users of a **20 year old DOS accounting system**?

How does this lack of support for ACCPAC Plus affect the consultants like ourselves and 3rd Party Developers? There is very little future revenue in supporting ACCPAC Plus. It's very difficult for consultants to hire staff who are interested in learning how to support a DOS product. Most recent university graduates have never even seen a DOS screen! Even consultants who knew ACCPAC Plus have either forgotten much of what they knew or are retiring.

An informal survey taken at the 2003 Adagio Opportunity Conference for Adagio consultants revealed that few consultants support anything other than the current versions of ACCPAC Plus, and they **charge higher hourly rates and a higher minimum charge for ACCPAC Plus versus Adagio**.

Moving to Windows

Where does that leave you? If you're smart, you're planning to move to Windows in 2004. To move to Windows-based accounting, ACCPAC Plus sites must consider both data conversion and training for the new system. For ACCPAC Advantage™, the conversion effort is significant and substantial funds will be spent to convert the database. And the benefits of converting to ACCPAC Advantage are not clear. For many typical ACCPAC Plus users, the feature set is simply overkill for their needs. Converting the data is only the beginning; ACCPAC Advantage procedures are different from ACCPAC Plus, so all staff will need training.

No Data Conversion and Minimal Training

Because **Adagio uses the same database format as ACCPAC Plus** and offers a similar (but better) feature set, the move to Adagio is not only painless, it is pleasant. Since your data is not converted, there is no loss of history. There is no change in business logic; there is no disruption.

If you haven't already made the move to Windows, **make 2004 the year you move to Adagio**. You'll be ever so glad you did. ♪



Key Notes

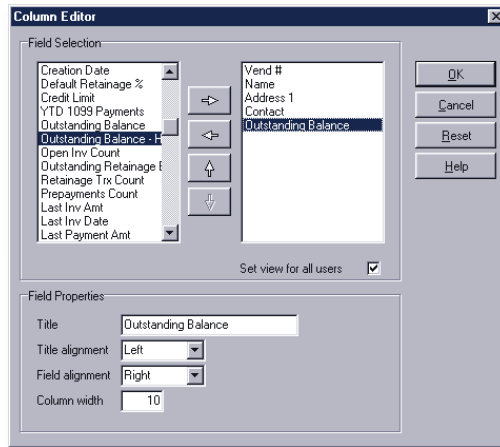
Ledger 8.0 is now capable of both single currency and full multi-currency accounting. Combined with Adagio MultiCurrency (also shipping and available separately), Adagio Ledger 8.0 can retrieve and post batches from ACCPAC Plus subsidiary ledgers where multi-currency is in use.

Adagio Technical Tips

All Modules

Use the **search function** when print-previewing a management report to find information in the report. Enter the search item in the entry field next to the binoculars and click the binocular button; the next occurrence of the string you entered will show in the print-preview window. Use this tip to find misplaced transactions in a GL Detail Listing or Transaction report.

Use the **Column Editor** to choose fields to display in the grid. First double-click on a column title to bring up the Column Editor; then select the field you want from the data table. In Receivables or Payables, you could show the outstanding balance; in Order Entry, show the total order.



Hold down the **Alt key** and press the **short-cut key** to activate a short-cut to choose a menu item, move to an entry field, select a tab, or push a button. The short-cut key is any underlined character on a button or form.

Adagio Receivables

When receiving cash from a customer, you can apply the cash to an invoice by pressing the **SPACEBAR** when the invoice is highlighted.

Adagio Payables

When reconciling your outstanding checks, use **shift-click** to highlight a range of checks, then use **ctrl-click** to de-select the checks that have not cleared.

Adagio Ledger

If you use departments, use the **Copy** function in **Edit | Departments** to quickly create a new department. In fact, use the **Copy** button

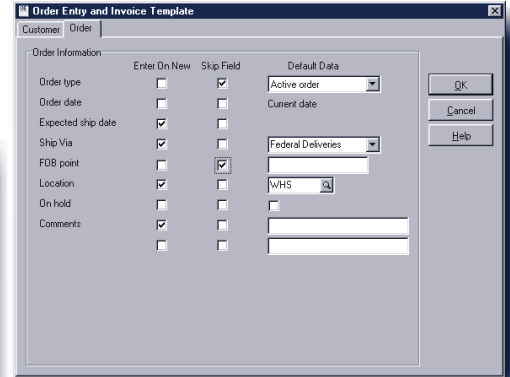
available on most Adagio forms to minimize repetitive data entry.

Adagio Inventory

Use stock transfers between item codes when you have received goods to the wrong part number.

Adagio OrderEntry

Use the order entry template to automatically skip fields you never enter on an order.



Adagio GridView

Use GridView to let a salesperson see the status of all their orders.

